

Setting Goals-10 Questions to Ask Before Starting

In order to set goals that will have enough meaning to you that you will actually make the commitment and have the discipline to do what is necessary to achieve them, there are certain things you need to know about yourself. Here are 10 questions to ask before you set your goals.

1. Your Law Firm is holding your retirement party. Picture yourself there. The speakers will include a client, a lawyer in town with another firm who has been opposite you in some matters, a young lawyer in your firm, your spouse and one of your children. What would each person say about you?
2. Imagine you are older and your grandchild asks: "What are you most proud of in your life?" What would you say?
3. What lawyer do you admire the most and why?
4. What lawyer is living the life you would most want to live and why?
5. What lawyer is doing the kind of work you would most like to do and what is that work?
6. You want people in your firm, or clients to believe you are the "go to person" to_____.
7. What is the work you enjoy most as a lawyer? Why?
8. What client(s) do you enjoy the most and why?
9. Imagine it is five years from now. Describe your day.
10. Over the next five years, what do you want to do? What do you want to become? What do you want to earn? What do you want to learn?